

ATTENTION AIRBUS OWNERS!



Introduce a PMA Approved Long Life Halogen Reading Light Replacement for 8GH005678-06

ABOUT OUR COMPANIES...

- ✓ Welch Allyn Lighting Products is the premier manufacturer of aircraft halogen reading lamps.
- ✓ LaSalle Electric Supply Co. is the world's foremost distributor of aircraft lamps.
- ✓ Together we provide superior service, premium quality and competitive prices.

INTRODUCING OUR NEW PRODUCT...

- ✓ New part number 998502-18
- ✓ Life tested and rated at 5100 hours vs 2000 hours for existing lamp
- ✓ PMA approved for: A319, A320, A321, A330, A340
- ✓ Long term price stability
- ✓ In stock and available now



Part Number	Rated Life in Hours	Approximate Unit Cost	Approximate Labor Cost	Total Cost Over Life of Lamp/Seat
8GH005678-06	2,000	\$5.50	\$13.00	\$47.17
998502-18	5,100	\$12.00	\$13.00	\$25.00
Your total savings per seat				\$22.17
Total savings for a fleet of 10 aircrafts with 125 seats				\$28,375.00

Lower your total cost of ownership AND your annual spend!



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